

# Your Machines Are Talking. Are You Listening?



## Overview

Mobile Off-Highway OEMs face critical challenges in delivering an effective service response, maximizing utilization, and managing customer experience for their increasingly complex machines. As operations scale, digitally connecting an OEM's entire ecosystem with the necessary resources becomes increasingly complex and costly to develop, manage, and maintain in-house.

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**More than 70 percent of companies find it difficult to implement and scale advanced technologies like IoT in a way that delivers significant improvement in return on investment or operational KPIs.**

*McKinsey, Leveraging Industrial IoT and Advanced Technologies for Digital Transformation*

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## Why Elevāt



### Industry Expert Guidance

Leverage our team's 150+ years of industry expertise in mobile and off-highway machinery to navigate your IoT journey with confidence.



### Elevāt Meets You Where You Are In Your IoT Journey

Our proven product features are flexible and scalable, supporting you through each stage of your IoT journey.



### Enhanced Connectivity

Utilize cutting-edge IoT technology to ensure efficient communication and data exchange across all devices and systems.



### Accelerate your IoT Journey

We deliver customized IoT solutions designed to meet your specific business needs and digital strategy objectives.



### Connect Your Entire Ecosystem

Unify stakeholders, technology partners, assets, and sub-systems on a centralized platform to streamline operations and improve decision-making.



### Strategic Business Planning

Our team's industry experts can help you define your business goals and develop the optimal IoT strategy to achieve them.

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## Elevāt Summary

Elevāt specializes in delivering **IoT solutions for OEMs in the mobile and off-highway machinery sectors**. Elevāt's platform allows OEMs to connect their machines, their company, and their entire ecosystem, empowering key stakeholders to make data-driven decisions in real time. With a commitment to innovation and customer-centric solutions, Elevāt drives digital transformation by **offering a diverse range of solutions, from out-of-the-box, custom solutions, to enterprise platforms**.

## Elevāt's Journey



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## Elevāt's Range of Solutions

Elevāt meets businesses where they are in their IoT journey by providing a range of solutions. See below.

### Out-of-the-Box Solutions

Start your IoT journey with standard hardware kits, which include **ready-to-deploy dashboards** that provide immediate value, such as:

- **Asset Utilization:** Gain insights into equipment usage for enhanced productivity.
- **Engine Management:** Monitor and optimize engine performance.
- **Virtual Technician:** Proactively maintain and resolve issues.
- **Maintenance & Warranty Management:** Streamline maintenance and warranty tracking.

### Configurable Solutions

Tailor Elevāt's out-of-the-box solutions to meet your machines unique needs, enabling:

- **Customized Insights:** Deploy data collections, reports, and dashboards tailored to your assets.
- **Edge Filtering:** Establish thresholds to determine machine health while effectively managing data usage.
- **Automated Alerts:** Configure notifications and alerts for critical events for your machine.

### Custom Business Solutions

Custom Business solutions are designed to provide a Branded IoT Experience with personalized portals and integrations:

- **Branded Experience:** Custom branded portals and customer-facing interfaces, including automated alerts and notifications.
- **API Integrations:** Integrate with existing systems such as ERP, CRM, dealer software, technology partners, and more.

### Enterprise Solutions

Partner with Elevāt for enterprise IoT implementations and infrastructure services. Contact Elevāt for more information.

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## Elevāt's Ecosystem Overview

The Elevāt Cloud is the central hub for your IoT ecosystem, connecting your assets, delivering vital machine insights, and integrating with your existing systems.

**Assets:** Cloud-connected assets enable enhanced connectivity, real-time data collection, and monitoring.

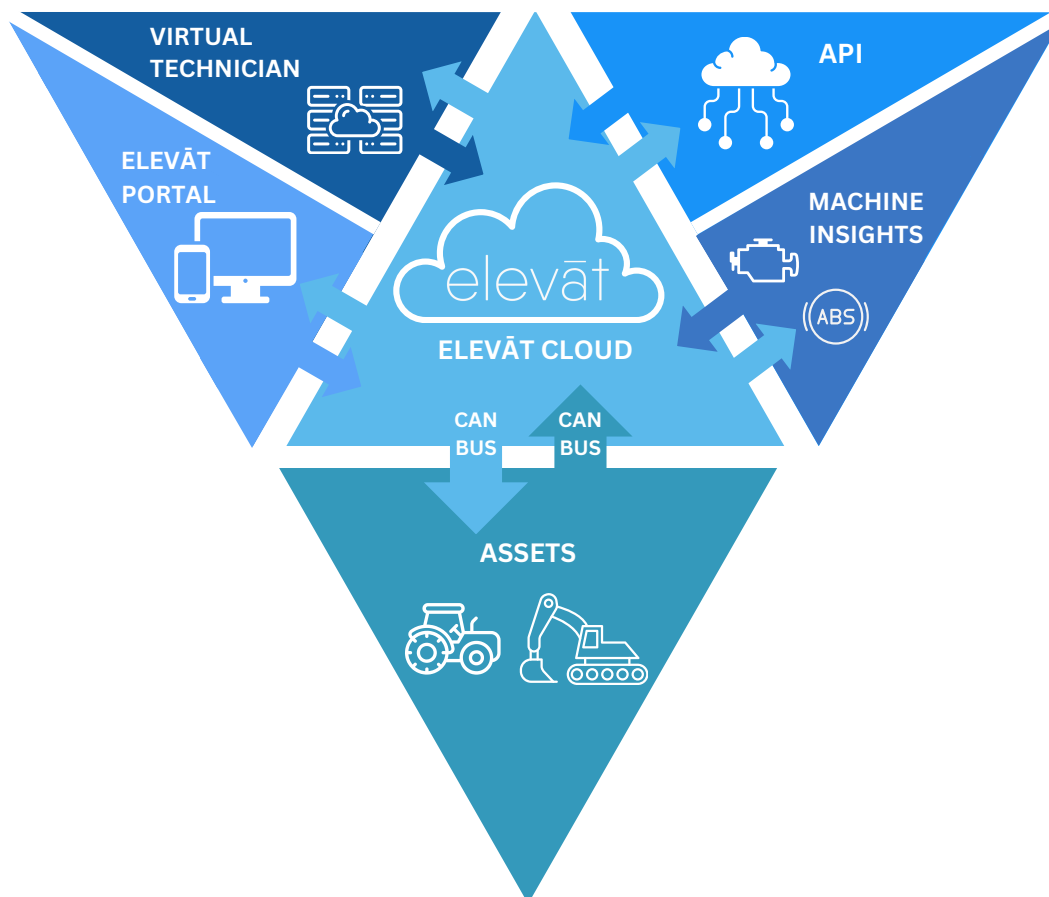
**Elevāt Portal:** Provides comprehensive access, monitoring, and communication with CAN-enabled devices.

**Machine Insights:** Real-time access to critical performance metrics, usage statistics, and health reports.

**API:** Open API integration allows easy connection with your existing systems and workflows.

**Virtual Technician:** Utilize remote connection capabilities to manage and support automation systems.

By leveraging the Elevāt Cloud and its interconnected components, you can optimize operations, enhance machine performance, and drive significant business value.



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